



**John M. Vail, B.A., CMA, C.Dir., H.R.C.C.C., A.C.C., Consulting CMA  
Broker Great Canadian Realty Inc. Brokerage**

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**Undergraduate/Postgraduate Education/Professional Designations**

**Human Resources and Compensation Committee Certified H.R.C.C.C.**

*DeGroote School of Business McMaster University in partnership with the Human Resources Professionals Association of Ontario*

**Chartered Director C.Dir. Audit Committee Certified A.C.C.**

*DeGroote School of Business McMaster University in partnership with The Conference Board of Canada*

**Certified Management Accountant CMA**

*Society of Management Accountants of Ontario member since 1983*

**Bachelor of Arts B.A.**

*University of Toronto*

*An educated realtor and accountant who continues to upgrade skills and knowledge*

**Business Career 1975-present**

**Sales Rep/Broker of Record/Real Estate Broker/Millions of Sq Ft Leased/Sold/Advised**

*Great Canadian Realty Oakville Burlington Hamilton Real Estate Broker 2009-present*

*Realty Executives First Oakville Real Estate Broker 2008-2009*

*John M. Vail Real Estate Oakville Hamilton Real Estate Brokerage Broker of Record 2006-2008*

*Re/Max Aboutowne Real Estate Oakville Real Estate Broker 2003-2006*

*Royal LePage Commercial Mississauga Real Estate Broker, Office Leasing Division 1997-2003*

*Century 21 Miller Real Estate Oakville Real Estate Broker 1990-1997*

*Bruce Freeman Real Estate Services Oakville Sales Representative 1987-1990*

*Results oriented with national and international recognition by the multiple realty organizations listed above including #1 in Canada award in units for two years in a row, top 1%, President's Club, 100% Club, and Canadian Hall of Fame*

**Senior Financial Research and Policy Development Officer**

*Government of Ontario Ministry of Community and Social Services, Queens Park 1983-1987-5 yrs of government experience*

**Director of Finance and Administration**

*Metroland Printing & Publishing Ltd. Mississauga /subsidiary of publicly traded Torstar Corporation 1980-1983-experienced in downsizing a large organization from 1100 employees to about half and in meeting tightly budgeted time and money constraints*

**Senior Staff Accountant/Auditor**

*Clarkson Gordon & Co Chartered Accountants Toronto/Mississauga/Hamilton Offices 1975-1981-experience gained in the audits and accounting of large manufacturing enterprises, insurance, financial, and service companies, and entrepreneurial start ups*

**Committees/Boards of Directors Service 1987-present/Professional Memberships**

**Past Director/VP/Finance/Government Relations Chairs** *Realtors Association of Hamilton-Burlington*

**Past President/Board Chair** *Wentworth Condominium Corporation #103*

**Past Member** *Building Committee, The Hamilton Club*

**Past Director** *The Canadian National Exhibition Association*

**Past Member** *Business Focus Group /Property Tax Reform/ Zoning By-Law Review Committees Town of Oakville*

**Past Director/VP** *Federation of Oakville Ratepayers Groups FORG*

**Past President/Board Chair** *United Way of Oakville*

**Past Director** *Community Foundation of Oakville*

**Past Director/Government Relations Chair** *Oakville Chamber of Commerce*

**Past Director/Finance/Government Relations Chairs** *Toronto Real Estate Board*

**Past President/Board/Finance/Government Relations Chairs** *Oakville, Milton and District Real Estate Board*

**Past Chair/Past Member** *Realtors' Advisory Committee/Development Charges Committee Halton Region*

**Current Member** *Institute of Corporate Directors*

**Current Member** *Society of Management Accountants of Ontario and Consulting CMA*

**Current Member** *Ontario Real Estate Association & Canadian Real Estate Association*

**Current Member** *Realtors Association of Hamilton-Burlington*

**Current Member** *Hamilton Chamber of Commerce, Oakville Chamber of Commerce*

**Current Member** *The Hamilton Club*

*Working with organizations applying specialized credentials and experience in alignment with Board strategy*

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